

MAYOR
John J. Quinn

MAYOR PRO TEM
Jeffrey L. Goodall

TOWN MANAGER
Joseph A. Fivas



Town of
INDIAN TRAIL
north carolina

TOWN COUNCIL
Robert W. Allen
Gary J. D'Onofrio
Darlene T. Luther
Roger Stanton

TOWN CLERK
Peggy S. Piontek

TO: MAYOR AND TOWN COUNCIL
FROM: JOE FIVAS, TOWN MANAGER
SUBJECT: ASSIGNMENT OF ACTION GARBAGE AGREEMENT
DATE: SEPTEMBER 9, 2011

Within the last few weeks, we were contacted by Waste Pro, a municipal solid waste provider, and Action Garbage Service (Action) about the possible assignment of their current Action solid waste agreement with the Town of Indian Trail. At this point, Waste Pro and Action have agreed to sale terms and have executed their agreements. As terms in our agreement dictate, the Town of Indian Trail Town Council has the ability to approve or disapprove of this assignment. Our current Agreement expires on July 31, 2012, and Waste Pro is aware that we intend to RFP our solid waste services. This possible assignment would not change the expiration date of our current agreement. My understanding is that the service transition would begin on October 1, 2011. Waste Pro will be located in the current Action Garbage Service Facility which is located within the Town of Indian Trail.

WASTE PRO USA, INC. (Waste Pro) is a Florida corporation headquartered in Longwood, Florida. Today they offer services from thirty (31) locations in Alabama, Florida, Georgia, North Carolina and South Carolina. Waste Pro holds eighty-three (83) exclusive City and County franchises, thirty-four (34) non-exclusive City and County franchises and five (5) major military and federal government contracts. Waste Pro is currently contracted to provide solid waste and recycling services to over 800,000 residences and over 32,000 businesses. They currently provide services to the city of Concord and the city of Belmont.

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As part of these discussions, I have requested some additional services to be provided for Town residents. These new services would include free holiday Christmas tree pick-up for any Town resident at certain designated times following Christmas, Waste Pro would provide a new location for a solid waste and recycling drop off center for Indian Trail residents which would replace most of the services at the current Sun Valley drop-off center and the service would be free for residents, and they will provide free service for our 'Community Clean-up Day' in the spring.

Waste Pro will also provide a \$5,000 sponsorship for our Indian Trail Piedmont Folklife Festival, and will reduce several administrative fees the Town currently pays. All of these concessions and sponsorships will reduce the costs to the Town around \$20,000 until the contract expires next July.

My recommendation is to approve this assignment of our solid waste agreement to Waste Pro. I would recommend that staff work very closely with Waste Pro to ensure a safe and effective transition of these services. We also want to thank Action Garbage Services for their long service to the Town of Indian Trail.