

Town of Indian Trail

Memo

TO: Mayor and Town Council
FROM: Scott J. Kaufhold, P.E., Town Manager
DATE: July 12, 2016
SUBJECT: DPW Equipment Purchase



General Information:

G.S. 143-129(e)(3) permits local governments to make purchases through a complete bidding group purchasing program, which is a formally organized program that offers competitively obtained purchasing services at discount prices to two or more public agencies.

Staff recommends purchasing a rubber tire backhoe through the National Joint Powers Alliance (NJPA), Contract #032515-CAT in the amount of \$124,858.00. This Capital request was approved in the FY 16/17 budget.

Attachment:

1. Proposal
2. NJPA Discount Listing
3. Contract Award - RFP #032515
4. Contract Acceptance and Award

Carolina



CAROLINA CAT
 P.O. BOX 1095
 CHARLOTTE, NC 28201-1095
WWW.CAROLINACAT.COM

Chris Mowbray
 Industry Manager
 Charlotte

QUOTATION/SALES ORDER



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Town of Indian Trail
 PO Box 2430
 Indian Trail, N 28079

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CONTACT: Mike Wright

CONTACT: 704-821-1314

| SALESMAN | ACCOUNT NUMBER | ORDER NUMBER | CUSTOMER P.O. NUMBER |
|---------------|----------------|--------------|----------------------|
| Chris Mowbray | 782657 | | |

| DATE | FOB | SHIP VIA | WHEN |
|-----------|-----------|----------|------|
| 9/25/2015 | Asheville | | |

| | | | |
|--|-------------|-------------------|---------------------|
| Caterpillar 420 F2 4WD IT Rubber Tire Backhoe | | | \$136,770 |
| DCA 3 with Extended Stick | | | |
| Includes: | | | |
| Cat C4.4 Tier 4I Engine | | | \$0 |
| E-Stick | | | \$0 |
| 4WD with Auto Shift | | | \$0 |
| MP Hydraulics | | | \$0 |
| Cold Weather Pkg | | | \$0 |
| Cab Deluxe with AC/Heat | | | \$0 |
| Firestone 4WD Bias Tires | | | \$1,120 |
| Flip Over Stabilizer Pads | | | \$330 |
| GP Storage Box | | | \$0 |
| 24" HD Bucket | | | \$1,683 |
| 1.3 YD IT MP loader bucket | | | \$3,610 |
| 2 piece cutting edge | | | \$329 |
| 1015# counterweight | | | \$0 |
| 3" Seat Belt | | | \$107 |
| Rotating Beacon Light | | | \$228 |
| Rust preventative Undercoat | | | \$106 |
| | | | |
| <u>Work Tool</u> | <u>List</u> | <u>Discounted</u> | |
| Hydraulic thumb w/ tine | \$ 5,918.00 | \$5,030 | |
| 12" BHL Snow Plow | \$ 8,711.00 | \$7,404 | |
| | | | |
| NJPA Caterpillar Contract # 032515-CAT | | | |
| 21% off Machine List | | | |
| 15% off work Tool List | | | |
| Town of Indian Trail - member #42628 | | | |
| | | | |
| TOTALS | | | \$12,434.65 |
| | | | \$144,283.00 |

| | | |
|--|-------------------|---------------------|
| TERMS: Payment due upon receipt of invoice. | Total List | \$156,717.65 |
| | NJPA Freight | 2,383.00 |
| | Ext Warranty | 1,880.00 |
| | NJPA Discount | 30,299.43 |
| | Subtotal | \$130,681.22 |
| WARRANTY: 12 month/ Unlimited hours Total Machine, 5 year / 4000 PT and Hyd | | |
| INSURANCE: | | |
| CSA: | Taxes | 0.00 |
| MAKE: See Above | Subtotal | \$130,681.22 |

TRADE-IN: MODEL:
 S/N:

| | |
|----------------------------|---------------------|
| Additional Dealer Discount | -5,823.22 |
| Grand Total | \$124,858.00 |

SUBMITTED BY: Brian Hoffman

ACCEPTED BY:

Caterpillar_Discount_Listing_032515-CAT_Eff_4-12-16.xls

Compact Track Loaders

| | |
|-----|--------|
| 239 | 16.00% |
| 249 | 16.00% |
| 259 | 16.00% |
| 279 | 16.00% |
| 289 | 16.00% |
| 299 | 16.00% |

Excavators

| | |
|-------|--------|
| 300.9 | 17.50% |
| 301.4 | 17.50% |
| 301.7 | 17.50% |
| 302.4 | 17.50% |
| 302.7 | 17.50% |
| 303 | 17.50% |
| 303.5 | 17.50% |
| 304 | 17.50% |
| 305 | 17.50% |
| 305.5 | 17.50% |
| 307 | 17.50% |
| 308 | 17.50% |
| 311 | 24.00% |
| 312 | 21.00% |
| 313 | 21.00% |
| 314 | 25.00% |
| 315 | 25.00% |
| 316 | 25.00% |
| 318 | 22.00% |
| 319 | 22.00% |
| 320 | 18.00% |
| 321 | 18.00% |
| 323 | 18.00% |
| 324 | 18.00% |
| 325 | 18.00% |
| 328 | 18.00% |
| 329 | 18.00% |
| 330 | 18.00% |
| 335 | 18.00% |
| 336 | 18.00% |
| 345 | 12.00% |
| 349 | 12.00% |
| 352 | 12.00% |
| 374 | 12.00% |

Backhoe Loaders

| | |
|-----|--------|
| 415 | 21.00% |
| 416 | 21.00% |
| 420 | 21.00% |
| 430 | 21.00% |
| 450 | 21.00% |

Site Prep Tractor

| | |
|------|--------|
| 586C | 20.00% |
|------|--------|

Wheel Tractor Scrapers

| | |
|-----|--------|
| 621 | 16.00% |
| 623 | 17.00% |
| 627 | 16.00% |

Caterpillar_Discount_Listing_032515-CAT_Eff_4-12-16.xls

Articulated Trucks

| | |
|-----|--------|
| 725 | 14.00% |
| 730 | 14.00% |
| 735 | 14.00% |
| 740 | 14.00% |
| 745 | 14.00% |

Rigid Frame Trucks

| | |
|-----|--------|
| 770 | 10.00% |
| 773 | 10.00% |

Landfill Compactors

| | |
|-----|--------|
| 816 | 14.00% |
| 826 | 14.00% |
| 836 | 14.00% |

Wheel Dozers and Soil Compactors

| | |
|-----|--------|
| 814 | 15.00% |
| 815 | 15.00% |
| 824 | 15.00% |
| 825 | 15.00% |

Wheel Loaders

| | |
|-----|--------|
| 903 | 25.00% |
| 906 | 25.00% |
| 907 | 25.00% |
| 908 | 25.00% |
| 910 | 25.00% |
| 914 | 25.00% |
| 918 | 25.00% |
| 924 | 26.00% |
| 926 | 26.00% |
| 930 | 26.00% |
| 938 | 26.00% |
| 950 | 24.00% |
| 962 | 24.00% |
| 966 | 21.00% |
| 972 | 16.00% |
| 980 | 12.00% |
| 982 | 12.00% |

Track Loaders

| | |
|-----|--------|
| 953 | 20.00% |
| 963 | 23.00% |
| 973 | 23.00% |

| | |
|------------------|---------------|
| Worktools | 15.00% |
|------------------|---------------|

| | |
|------------------------------------|---------------|
| Caterpillar Safety Services | 15.00% |
|------------------------------------|---------------|

Used Equipment is discounted 20% from Original Customer List

Rental Equipment is discounted 10% from dealership Rental Rates

Parts & Service is discounted by the servicing dealer according to work order volume

Contract Award
RFP 032515 #

FORM D



Formal Offering of Proposal
(To be completed Only by Proposer)

HEAVY CONSTRUCTION EQUIPMENT WITH RELATED ACCESSORIES, ATTACHMENTS, AND SUPPLIES
In compliance with the Request for Proposal (RFP) for HEAVY CONSTRUCTION EQUIPMENT WITH RELATED ACCESSORIES, ATTACHMENTS, AND SUPPLIES the undersigned warrants that I/we have examined this RFP and, being familiar with all of the instructions, terms and conditions, general specifications, expectations, technical specifications, service expectations and any special terms, do hereby propose, fully commit and agree to furnish the defined equipment/products and related services in full compliance with all terms, conditions of this RFP, any applicable amendments of this RFP, and all Proposer's Response documentation. Proposer further understands they accept the full responsibility as the sole source of responsibility of the proposed response herein and that the performance of any sub-contractors employed by the Proposer in fulfillment of this proposal is the sole responsibility of the Proposer.

Company Name: Caterpillar Inc.

Date: 10/18/15

Company Address: 100 NE Adams Street

City: Peoria State: IL. Zip: 61629

Contact Person: Mike Hynes Title: Governmental Account Manager

Authorized Signature (Ink only):

A handwritten signature in ink, appearing to read "Mike Hynes", written over a horizontal line.

Mike Hynes

(Name printed or typed)



Contract Acceptance and Award

(To be completed only by NJPA)

NJPA 032515 HEAVY CONSTRUCTION EQUIPMENT WITH RELATED ACCESSORIES, ATTACHMENTS, AND SUPPLIES

Caterpillar, Inc
Proposer's full legal name

Your proposal is hereby accepted and awarded. As an awarded Proposer, you are now bound to provide the defined product/equipment and services contained in your proposal offering according to all terms, conditions, and pricing set forth in this RFP, any amendments to this RFP, your Response, and any exceptions accepted or rejected by NJPA on Form C.

The effective start date of the Contract will be May 19th, 20 15 and continue for four years from the board award date. This contract has the consideration of a fifth year renewal option at the discretion of NJPA.

National Joint Powers Alliance (NJPA)

NJPA Authorized signature: [Signature] Dr. Chad Coquette
NJPA Executive Director (Name printed or typed)

Awarded this 19th day of May, 20 15 NJPA Contract Number 032515-CAT

NJPA Authorized signature: [Signature] Scott Veroren
NJPA Board Member (Name printed or typed)

Executed this 19th day of May, 20 15 NJPA Contract Number 032515-CAT

Proposer hereby accepts contract award including all accepted exceptions and NJPA clarifications identified on FORM C.

Vendor Name CATERPILLAR INC.

Vendor Authorized signature: [Signature] Mike Hynes
(Name printed or typed)

Title: Governmental Account Manager

Executed this 20th day of May, 20 15 NJPA Contract Number 032515-CAT