

MINUTES

Indian Trail ABC Board
Board of Directors – Regular Meeting
Indian Trail ABC Board
5880 Hwy 74 West, Indian Trail NC 28079
February 17, 2022 – 6:00 pm Regular Board Meeting

1. Call to Order: Time: 6:05 pm by: David Cohn, Thursday, February 17, 2022

PRESENT

Board Members: Chairman David Cohn, Board Members, David Lucarelli, Judith Silberquit

Attendees: General Manager Jeff Sullivan, Sue Francis

(First names will be used for Board Members and Attendees when appropriate)

Guest: Wes Hinson, Rick Turner

Not Present:

2. CONFLICTS OF INTEREST

Chairman David Cohn read **G.S. 18B-201**: *It is the duty of every Board Member to avoid both conflicts of interest and appearances of conflicts. In accordance with this statute, David asked everyone to review the agenda for the meeting and if any member has any known conflict or appearance of conflict with any matters coming before the Board today, that they identify the conflict and refrain from any undue in the matter involved.*

3. **Additions and Deletions; Motion to Approve Agenda: February 17, 2022**

ADDITIONS/CHANGES TO THE AGENDA –

7a. Approval of revised bylaws of the actual date of new appointment to Indian Trial ABC Board.

DELETIONS FROM THE AGENDA –

APPROVAL OF CHANGES TO THE AGENDA-

Mr. Lucarelli made a motion to approve the agenda with additions.

Seconded by Ms. Silberquit the vote to approve the agenda: passed unanimously.

4. **Review and Approval of Prior Meeting Minutes – January 20, 2022**

ADDITIONS/CHANGES TO THE MINUTES–

DELETIONS FROM THE MINUTES –

APPROVAL OF THE MINUTES

Ms. Silberquit made a motion to approve the minutes as presented.

Seconded Mr. Lucarelli the vote to approve the minutes: passed unanimously.

February 22, 2022 minutes will be provided to Town of Indian Trail.

5. PUBLIC COMMENT

N/A

6. Business Items:

a) Union County Police Report – Ryan Tomberlin presented a sting operation that occurred in January. Twenty establishments were checked in a two-day span. Eleven received citations for selling alcohol to an underaged individual. Out of the eleven, eight were stores and three were restaurants with bars.

**A decision was made to move in to a closed session;
Close Session - NCGS 143.318.11(A)(6) Personnel Matters.**

February 17,2022 @ 6:25 pm

**Motion made to move to Close Session by Ms. Silberquit, 2nd by Mr.Lucarelli _____,
passed unanimously.**

***CLOSED SESSION, PURSUANT TO NCGS 143.318.11(A)(6)
CONFIDENTIAL --- NOT FOR PUBLIC DISCLOSURE
THE BOARD OF DIRECTORS DISCUSSED-NCGS 143.318.11(A)(6) PERSONNEL
MATTERS***

CONFIDENTIAL --- NOT FOR PUBLIC DISCLOSURE

Motion made to end session by Ms. Silberquit 2nd by Mr.Lucarelli _____

The session ended at 7:00 pm

**Board Decision and/or Possible Action/Comments – From Closed Session –
No Decision or Action taken.**

**b) Update on Store Business; General Operations and Sales Reports
General Manager – Jeff Sullivan reported – Monthly Sales – January 2022 vs January
2021 Total Sales – \$ 555,798.29 vs. \$ 498,211.19 in 2020.
Reported to Commission 2022, \$ 836,835.70 vs. \$ 730,293.65 in 2021.
January 2022 vs. January 2021 Total Retail Growth over last year was 11.63% growth.**

**c) Update on Store Financials – Jeff Sullivan reviewed January 2022 financials
\$ 709,641.61 in General Fund.**

**d) New Store Update – Wes Hinson reported Drywall is going up. Power is soon to be
on. Rick is waiting on the power to set flooring and countertops. A discussion was had
about the automatic opening doors. The board felt lead to bring it to a vote.**

APPROVAL OF Automatic Opening Doors

***Mr. Lucarelli made a motion to approve the purchase of Automatic opening doors at
the new store.***

***Seconded Ms. Silberquit to approve the purchase of Automatic opening doors at the
new store: passed unanimously.***

7. Board Discussions & Possible Action/Comments

**a) Approval of revised bylaws of actual date of new appointment to Indian Trail ABC
Board. ACTION – Jeff Sullivan presented the proposed new appointment dates of
the ABC Board members. It would match the other committee appointments by
the town of Indian Trail. The new appointment commencing on July 1 and ending
June 30 of the following year.**

**APPROVAL OF REVISED BYLAWS OF ACTUAL DATE OF NEW APPOINTMENT OF
INDIAN TRAIL ABC BOARD.**

Mr. Lucarelli made a motion to approve revised bylaws of new appointment dates for ABC board members commencing July 1 and ending June 30 of the following year. Seconded Ms. Silberquit the vote to approve motion: passed unanimously.

8. General Manager Remarks/Update

Jeff Sullivan – New Store! Hiring great new employees.

9. Board Members comments –

Judith Silberquit – Thanks to Wes. Very happy about the automatic doors.

David Lucarelli – Happy about the Higher Sales. Interested in where we are going with our number.

David Cohn – Appreciate everyone, Jeff and Wes. Good meeting.

10. Adjournment –

Next Board Meeting Scheduled:

March 16, 2022 at 6:00 pm at Indian Trail Store.

Motion to adjourn Indian Trail Board Meeting made by Chairman or Board Member **Ms. Silberquit** Seconded by **Mr. Lucarelli**. passed unanimously.

Adjournment: 7:30 pm